

# A FUTURE IN COMMON

Our Firm:

Key aspects of our organization.



**AUDICONSULTORES**

Advocats & Economistes





### **Professionalism, engagement and trust**

Audiconsultores is a way of understanding the business world through service, professionalism, proximity and trust.

Audiconsultores is – we are – a dynamic, multidisciplinary team of 40 lawyers and economists, with solid experience in a wide range of sectors and clients on a local, national and, of course, international level.

Since 1985, we have offered our multidisciplinary service with the same vision: the success of our clients is our success. Working with commitment is the best manner to demonstrate our responsibility with them.

## OUR VALUES

### To achieve excellence

There is only one way to begin: with our values. At Audiconsultores, they are the foundation for everything we do. Excellence, commitment to our clients, the spirit of self-improvement, professionalism, and a deep sense of respect for the law are the values that guide our way of acting, thinking and, in short, being.

We have a unique purpose: to achieve excellence. However, the manner in which this is achieved is just as – if not more – important than reaching excellence.

We are what we do. Our values are our main asset.

**SERVICES**

# SERVICES

## Legal



The business world is subject to continuous legislative activity and we must all be prepared to adapt to it.

At Audiconsultores, we help our clients to confront that reality. Our legal services are specialised in each branch of business law, with special emphasis on the sectors of corporate law, tax law and employment law.

Our aim: is to provide our clients complete legal assistance. We dedicate our best in order to offer, day to day a professional service, agile, capable and flexible to our clients needs.



# SERVICES

## Legal



1. Commercial law.
2. Corporate compliance, corporate governance and corporate liability.
3. Corporate (Mergers & Acquisitions).
4. Company insolvency and restructuring.
5. Family business.
6. Property law.
7. Litigation.
8. Mediation and arbitration (Alternative Dispute Resolution).
9. Data protection.
10. Public and/or non-profit foundations and entities (third sector).

# SERVICES

## Tax



Since our company began, tax advice has been one of the pillars of Audiconsultores.

It is an essential area that requires a high level of specialisation without losing focus on the overall perspective. Only with continuous investment in our team's knowledge, and our intellectual capital, enable us to align tax laws with the specific needs of each client.

We are committed to good practise and full respect for the law in our professional practice. We demand ourselves much more than our clients may do.



# SERVICES

## Tax



1. Day to day tax advice on recurrent and occasional tax obligations.
2. Tax due diligence.
3. Analysis of the tax impact of transactions.
4. Income tax for directors and members of the administration body.
5. Tax planning and advice in the international mobility of employees.
6. Taxation of consolidate groups.
7. Transfer tax.



# SERVICES

## Tax



- 8. Mergers, demergers, exchange of assets, non-cash contributions and other business restructuring operations.
- 9. International tax.
- 10. Tax advice on personal and/or family assets including inheritance tax.
- 11. Family business taxation.
- 12. Specific advice on the taxation of public and/or non-profit entities (third sector) and cooperative entities.
- 13. Local taxation (IAE, IBI, municipal capital gains, etc.).
- 14. Representation and defence of the interests of our clients with the Tax Authority.

# SERVICES

## Consultancy



Every company is a different world. We work closely with our client to discover their specific needs in order to successfully address their coverage.

Only through this direct relationship can we become the strategic consultants and/or financial advisers that many companies need, and therefore aid their management team and directors in decision making.

Responsibility for the wide range of services that companies need in this field according to the stage they are at (corporate, restructuring, business plans, strategies, viability plans, etc.) is assumed by our sector professionals through their expertise and our full involvement in the plans, needs and goals of the client.

At Audiconsultores, we have been working for years to turned difficult situations in understandable and handled problems as difficulties increases so does our commitment.

# SERVICES

## Consultancy



1. Strategic and business consulting for board and management members.
2. Advice on the economic management of entities.
3. Accounting services.
4. Establishment of management and budget control systems.
5. Financial advice.
6. Elaboration of specific economic and financial reports.
7. Restructuring of companies.
8. Corporate.
9. Start-Ups.



## SERVICES

### Labour and HR



In an economic environment that is as complex and mutable as the one we live in today, our clients find themselves subjected to intense and continuous legislative evolution in the social and labour fields.

At Audiconsultores, our team is capable of helping our clients through the enormous workload that punctual and organised administration of staff entails.

Our main asset is proximity with the client by the way of a direct and personalised service, which includes the areas of human resources and, particularly, talent selection and management in organisations. This is an essential service for companies of any size.

Our main objective is to build a relationship of complete trust with the client over time.



# SERVICES

## Human resources and labour Services



1. Labour law and social security advice.
2. Administration of staff.
3. Elaboration of specific reports related to labour services and human resources.
4. Talent management.
5. Assistance and coordination.
6. Advice and qualified representation of the company.

## Outsourcing



At Audiconsultores, we like to treat our clients for what they are: unique. Unique clients with unique needs.

So what does somebody unique need? A tailor-made suit, especially when we are talking about outsourcing services and/or departments that do not form a part of your core business. In this regard, we offer the best tailors: a multidisciplinary team of expert advisers in accounting, staff administration and business management support.

At a time when flexibility in business costs is essential, our services make that aim possible by assuming responsibility for work functions (interim manager service) or processes and even departments for which the client does not wish to assume full responsibility or for which they cannot, due to their size.

We are specialists with an overall vision and we offer a cross-sectoral approach while guaranteeing a full, coordinated service. Theory is always applied but it is based on reality and daily practise. In short, we try to place ourselves in our client's shoes. In other words: your needs are our needs.

# SERVICES

## Outsourcing



1. Outsourcing for foreign businesses.
2. Labour outsourcing.
3. Accounting outsourcing.

**TEAM**



## TEAM

### Llorenç Hernández Rabanal

#### Partner - Lawyer

Graduate in Law, Masters in Tax Consulting from the Col·legi d'Economistes de Catalunya, Insolvency Mediator and Civil and Commercial Mediator. He is a member of the Centre de Mediació del Il·lustre Col·legi d'Advocats de Barcelona, as well as the Asociación Española de Asesores Fiscales. His professional career is based on the field of (international and national) business advice, specialising in the area of strategic and contractual negotiation. He has participated in negotiation processes for numerous M&A operations and business restructuring procedures as well as complex corporate and contractual negotiations.



## TEAM

### Neus Sala i Buchaca

#### **Partner – Economist**

Graduate in Economic and Business Sciences, Auditor by the Instituto de Censores Jurados de Cuentas, Masters in Tax Law from the University of Barcelona and member of the Asociación Española de Asesores Fiscales. She is an associate professor of the Public Economy Department of the University of Barcelona and of the Masters in Taxation at the Barcelona School of Management. Her professional career has focussed on the tax sector, from the recurring fiscal practise of the company to providing advice on the restructuring operations of business groups or family group inheritance.



## TEAM

### Carlos Torres Casasnovas

#### **Partner – Economist**

Graduate in Economic and Business Sciences, PADE by IESE, Auditor by the Instituto de Censores Jurados de Cuentas, member of the ROAC and the Asociación Española de Asesores Fiscales and Civil and Commercial Mediator. He began his professional career as an accounting auditor in order to then continue in the fields of business consulting, human resources, M&A and business restructuring. He has participated as an insolvency administrator in numerous bankruptcy procedures.



## TEAM

### Manuel Cadena Romero

#### **Associate – Economist**

Holds a Bachelor's Degree in Economic Sciences, with an exhaustive list of courses and seminars on taxation, finance and general management. Holds several MBA and PDD from various business schools both in Spain and abroad. His extensive career has focused on the coordination and provision of professional services to a wide range of multinational, national and local companies.





## TEAM

### Oscar Casanovas Rodríguez

#### **Associate – Lawyer**

Graduate in Law and Real Estate Agent. His professional experience is in the scope of commercial law, which he does through providing advice and cross-sector support to the company on both a corporate and contractual level. He also works in civil, property and inheritance law by providing advice services and contractual negotiation.



## TEAM

### María Dávila Rueda

#### **Associate – Economist**

Graduate in Economics and member of the Registro de Economistas de Asesores Fiscales. She has led the advising of large national and international groups as well as public entities and third sector entities. She specialises in advising entities and institutes research. Furthermore, she is an academic collaborator in the area of tax law at EUNCET Business School and a member of its Board of Directors.



## TEAM

### Mateu Lázaro Pérez

#### **Associate – Lawyer**

Graduate in Law and member of the Asociación Española de Asesores Fiscales. His most notable practise areas are tax law, commercial law and inheritance law. He has developed extensive experience with entities of social economy and the third sector.



## TEAM

### Jordi Palacín i Durà

#### **Associate – Economist**

Graduate in Economic Sciences. He has spent the majority of his career in the banking sector, specifically in the corporate banking sector, occupying management roles such as Regional Company Manager in Andalusia and the Canaries and subsequently as Commercial Company Manager. He is an expert in business financing, credit risk analysis and banking negotiations.





## TEAM

### Juan José Sotelo López

#### **Associate – Tax Consultant**

Graduate in Business Sciences with a Masters in Tax Consulting from the University of Barcelona. He has directed a large number of business restructuring processes and is accustomed to tax advising on an international scale, especially in relation to the taxation of non-residents and the application of bilateral agreements to avoid double taxation.



The background is a solid blue color. On the left side, there are several overlapping geometric shapes, including triangles and parallelograms, in a lighter shade of blue, creating a modern, abstract design.

**Thank you for your trust.**